

## Consolidated Financial Results for the Fiscal Year Ended March 31, 2018 <under Japanese GAAP>

Company Name: **YUSHIN PRECISION EQUIPMENT CO., LTD.**  
 Listing: First Section of the Tokyo Stock Exchange  
 Securities code: 6482  
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Scheduled date of annual general shareholders' meeting: June 22, 2018  
 Scheduled date to commence dividend payments: June 5, 2018  
 Scheduled date to submit annual securities report: June 26, 2018  
 Preparation of supplementary materials on financial results: Yes  
 Holding of financial results briefing: Yes (for analysts)

(Amounts less than one million yen are omitted, unless otherwise noted)

### 1. Consolidated Financial Results for the FY2018 (from April 1, 2017 to March 31, 2018)

#### (1) Consolidated operating results

(Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income attributable to shareholders of the parent company	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2018	20,878	7.9	2,358	11.6	2,432	18.2	1,626	17.9
FY2017	19,346	(8.5)	2,112	(31.5)	2,058	(29.6)	1,380	(27.7)

Note: Comprehensive income FY2018: 1,679 million yen [(20.5) %] FY2017: 1,393 million yen [(2.0) %]

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
FY2018	46.51	-	6.3	7.7	11.3
FY2017	39.46	-	5.5	6.8	10.9

Reference: Equity in earnings (losses) of affiliates FY2018: - million yen FY2017: - million yen

Note: The Company carried out a stock split on April 1, 2018, at a ratio of two shares per one common share.

Accordingly, Net income per share has been calculated presuming that this stock split was carried out at the start of the previous consolidated fiscal year.

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2018	32,572	26,472	80.6	750.37
As of March 31, 2017	30,761	25,451	82.1	722.19

Reference: Equity capital (Net assets less Non-controlling interests)

As of March 31, 2018: 26,243 million yen As of March 31, 2017: 25,258 million yen

Note: The Company carried out a stock split on April 1, 2018, at a ratio of two shares per one common share.

Accordingly, Net assets per share has been calculated presuming that this stock split was carried out at the start of the previous consolidated fiscal year.

**(3) Consolidated cash flows**

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
FY2018	1,223	(2,511)	(659)	3,763
FY2017	1,626	(471)	(678)	5,690

**2. Cash Dividends**

	Annual dividends per share					Total cash dividends (annual)	Dividend payout ratio (consolidated)	Ratio of dividends to net assets (consolidated)
	1Q	2Q	3Q	4Q	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
FY2017	-	15.00	-	21.00	36.00	629	45.6	2.5
FY2018	-	15.00	-	18.00	33.00	577	35.5	2.2
FY2019 (Forecast)	-	8.00	-	9.00	17.00		33.0	

Note: The Company carried out a stock split on April 1, 2018 at a ratio of two shares per one common share.

The actual dividend amount prior to the stock split is noted here for the fiscal year ended in March 2017 and the fiscal year ended in March 2018. The forecasted dividend for the fiscal year ending March 31, 2019 is stated taking into consideration the impact of the stock split.

**3. Consolidated Earnings Forecasts for the FY2019 (from April 1, 2018 to March 31, 2019)**

(Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income attributable to shareholders of the parent company		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
First six months ending September 30, 2018	11,000	12.9	1,300	31.2	1,300	25.0	900	20.8	25.73
FY2019	22,000	5.4	2,600	10.2	2,600	6.9	1,800	10.6	51.47

Note: The Company carried out a stock split on April 1, 2018 at a ratio of two shares per one common share.

The forecasted Net income per share for the fiscal year ending March 31, 2019 is stated taking into consideration the impact of the stock split.

**\* Notes**

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in scope of consolidation): None

(2) Changes in accounting policies, changes in accounting estimates, and restatement

1) Changes in accounting policies due to revisions to accounting standards and other regulations: None

2) Changes in accounting policies due to other reasons: None

3) Changes in accounting estimates: None

4) Restatement: None

(3) Number of issued shares (common stock)

1) Number of issued shares at the end of the period (including shares of treasury stock)

As of March 31, 2018: 35,638,066 shares As of March 31, 2017: 35,638,066 shares

2) Number of shares of treasury stock at the end of the period

As of March 31, 2018: 663,964 shares As of March 31, 2017: 663,430 shares

3) Average number of outstanding shares during the period

FY2018: 34,974,410 shares FY2017: 34,975,224 shares

Note: The Company carried out a stock split on April 1, 2018, at a ratio of two shares per one common share. Accordingly, Number of issued shares (common stock) has been calculated presuming that this stock split was carried out at the start of the previous consolidated fiscal year.

**(Reference) Summary of Non-consolidated Financial Results****1. Non-consolidated Financial Results for the FY2018 (April 1, 2017 - March 31, 2018)****(1) Non-consolidated operating results**

(Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2018	16,724	7.6	1,409	10.2	2,091	21.4	1,611	27.0
FY2017	15,545	0.2	1,279	(15.0)	1,721	(24.1)	1,269	(24.3)

	Net income per share	Diluted net income per share
	Yen	Yen
FY2018	46.07	-
FY2017	36.29	-

Note: The Company carried out a stock split on April 1, 2018, at a ratio of two shares per one common share.

Accordingly, Net income per share has been calculated presuming that this stock split was carried out at the start of the previous consolidated fiscal year.

**(2) Non-consolidated financial position**

	Total assets	Total net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2018	28,585	24,204	84.7	692.06
As of March 31, 2017	27,331	23,184	84.8	662.90

Reference: Equity capital (Net assets)

As of March 31, 2018: 24,204 million yen

As of March 31, 2017: 23,184 million yen

Note: The Company carried out a stock split on April 1, 2018, at a ratio of two shares per one common share.

Accordingly, Net assets per share has been calculated presuming that this stock split was carried out at the start of the previous consolidated fiscal year.

\* This financial information included in this summary is out of scope of audit procedure.

\* Cautionary statement with respect to forward-looking statements and other special remarks

The forecast above is based on the information currently available. A number of factors could cause actual results to differ materially from expectations. For more information about these assumptions and notes regarding the use of earnings forecasts, please refer to “1. Overview of operating results, (4) Business forecasts” on page 3 of [Attached Material].

\* Disclaimer:

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## 1. Overview of Operating Results

### (1) Overview of operating results for the fiscal year ended March 31, 2018

Regarding the global economy during the consolidated fiscal year under review, the moderate economic expansion continued in the United States, reflecting robust personal consumption. The economy recovered in Europe due to improvements in the corporate sector, particularly in the manufacturing industry, and personal consumption. In the Asian region, including China, the economy was firm, and world economy remained steady overall.

In these circumstances, Yushin Group has strived to develop new products and to obtain new world-class customers. Regarding the results for the consolidated fiscal year under review, consolidated net sales increased by 7.9% year on year to 20,878 million yen as a result of strong sales of take-out robots. Operating income increased by 11.6% year on year to 2,358 million yen due to the increase in sales and the efficiency improvement led by the production start at the new head office factory although there was an increase in depreciation expenses at the new headquarters factory and distribution cost due to an increase in the number of production shipments. Ordinary income increased by 18.2% year on year to 2,432 million yen, and net income attributable to shareholders of the parent company increased by 17.9% year on year to 1,626 million yen.

#### Operating result by product category

- < Take-out robots > Net sales of take-out robots increased by 2,039 million yen (15.2%) from the previous FY to 15,449 million yen since sales of flagship take-out robots grew steadily.
- < Custom-ordered equipment > Net sales of custom-ordered equipment decreased by 627 million yen (22.2%) from the previous FY to 2,204 million yen.
- < Parts and maintenance service > Net sales of parts and maintenance service increased by 120 million yen (3.9%) from the previous FY to 3,223 million yen.

#### Operating result by segment category

- < Japan > Net sales increased by 7.6% from the previous FY to 16,724 million yen and operating income increased by 10.2% from the previous FY to 1,409 million yen.
- < North America > Net sales decreased by 2.6% from the previous FY to 3,200 million yen and operating income decreased by 25.2% to 260 million yen.
- < Asia > Net sales increased by 17.1% from the previous FY to 5,593 million yen and operating income increased by 29.4% to 607 million yen.
- < Europe > Net sales increased by 76.0% from the previous FY to 698 million yen and operating income increased by 1,811.3% from the previous FY to 130 million yen.

### (2) Overview of financial condition for the fiscal year ended March 31, 2018

#### < Assets >

Total assets increased by 1,811 million yen from the end of the previous fiscal year to 32,572 million yen. This was mainly due to increase of 1,363 million yen in Raw materials and supplies.

#### < Liabilities >

Total liabilities increased by 790 million yen from the end of the previous fiscal year to 6,100 million yen. This was mainly due to increase of 570 million yen in Advances received.

#### < Net assets >

Net assets increased by 1,020 million yen from the end of the previous fiscal year to 26,472 million yen due to increase of Retained earnings by 997 million yen.

**(3) Overview of cash flow for the fiscal year ended March 31, 2018**

The balance of cash and cash equivalents on March 31, 2018 decreased by 1,927 million yen from the end of the previous fiscal year to 3,763 million yen. Main reasons are as follows.

## &lt; Cash flow from operating activities &gt;

Income before income taxes was 2,438 million yen. After deducting 402 million yen in Income taxes paid, cash flow from operating activities for the fiscal year ended March 31, 2018 was a net inflow of 1,223 million yen (it was a net inflow of 1,626 million yen in the previous fiscal year).

## &lt; Cash flow from investment activities &gt;

Due to 1,846 million yen in Deposit of time deposit, cash flow from investment activities for the fiscal year ended March 31, 2018 was a net outflow of 2,511 million yen (it was a net outflow of 471 million yen in the previous fiscal year).

## &lt; Cash flow from financing activities &gt;

Due to Cash dividends paid of 629 million yen, cash flow from financing activities for the fiscal year ended March 31, 2018 was a net outflow of 659 million yen (it was a net outflow of 678 million yen in the previous fiscal year).

**(4) Business forecasts**

Regarding the future global economy, the economic recovery is expected to continue as a whole, but there are many uncertain factors including problems of trade policies in the US and China, and the outlook for the economy will continue to be uncertain.

Under these circumstances, the Yushin Group will strive to further strengthen its product strength and global deployment capabilities, and will continue to develop and sell products that capture customer needs. In the take-out robot, we will expand sales of new products with new functions and work to improve our brand power. With custom-ordered equipment, we will continue to expand sales by receiving automation needs that are increasing in Japan and overseas. Also, we will provide high-quality technical services by utilizing AI and also work on predictive maintenance. We will further improve productivity, work efficiency and cost reduction activities.

Yushin forecasts its business performance for the fiscal year ending March 31, 2019 based on the current information available, as follows.

(Millions of yen)

	Net sales	Operating income	Ordinary income	Net income attributable to shareholders of the parent company
Consolidated	22,000 (Y/Y 5.4%)	2,600 (Y/Y 10.2%)	2,600 (Y/Y 6.9%)	1,800 (Y/Y 10.6%)

**2. Selection of Accounting Standards**

Yushin plans to continue its policy of generating consolidated financial statements according to Japanese standards in consideration of the fact Yushin does not conduct global funding and to enable the comparison with other Japanese companies in the same sector.

With regard to the adoption of IFRS, Yushin will take into account the situation across various domestic and international markets and take appropriate action.

**3. Consolidated Financial Statements and Major Notes****(1) Consolidated balance sheets**

	(Thousands of yen)	
	As of March 31, 2017	As of March 31, 2018
<ASSETS>		
Current assets		
Cash and deposits	5,734,493	5,655,106
Notes and accounts receivable - trade	6,479,748	7,042,925
Merchandise and finished goods	769,815	825,365
Work in process	884,830	1,117,029
Raw materials and supplies	2,179,141	3,542,893
Consumption taxes receivable	515,608	197,063
Deferred tax assets	431,885	436,161
Other	374,476	567,362
Allowance for doubtful accounts	(21,298)	(20,151)
Total current assets	17,348,701	19,363,756
Non-current assets		
Property, plant and equipment		
Buildings and structures	6,041,212	5,424,201
Machinery, equipment and vehicles	193,037	162,285
Land	5,784,160	6,133,446
Construction in progress	5,749	4,855
Other	231,654	158,631
Total property, plant and equipment	12,255,813	11,883,420
Intangible assets		
Other	473,285	494,152
Total Intangible assets	473,285	494,152
Investments and other assets		
Investment securities	220,783	276,387
Net defined benefit asset	292,959	274,331
Other	170,444	301,341
Allowance for doubtful accounts	(251)	(20,501)
Total investments and other assets	683,936	831,558
Total non-current assets	13,413,034	13,209,132
Total assets	30,761,736	32,572,888

(Thousands of yen)

	As of March 31, 2017	As of March 31, 2018
<LIABILITIES>		
Current liabilities		
Notes and accounts payable - trade	1,686,219	1,764,363
Electronically recorded obligations - operating	1,306,059	1,140,929
Accounts payable - other	750,992	505,356
Income taxes payable	100,112	608,628
Advances received	604,929	1,175,887
Provision for bonuses	252,861	256,847
Provision for directors' bonuses	22,710	29,840
Provision for product warranties	122,870	145,325
Deferred tax liabilities	7,721	7,826
Other	245,736	270,318
Total current liabilities	5,100,213	5,905,323
Non-current liabilities		
Provision for directors' retirement benefits	66,780	66,780
Net defined benefit liability	53,853	51,486
Deferred tax liabilities	29,739	25,028
Other	59,431	52,236
Total non-current liabilities	209,805	195,531
Total liabilities	5,310,018	6,100,854
<NET ASSETS>		
Shareholders' equity		
Capital stock	1,985,666	1,985,666
Capital surplus	2,023,903	2,023,903
Retained earnings	21,273,290	22,270,517
Treasury stock	(353,994)	(354,848)
Total shareholders' equity	24,928,866	25,925,238
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	58,545	97,103
Foreign currency translation adjustment	203,291	164,323
Remeasurements of defined benefit plans	67,699	56,982
Total accumulated other comprehensive income	329,536	318,409
Non-controlling interests	193,315	228,385
Total net assets	25,451,718	26,472,034
Total liabilities and net assets	30,761,736	32,572,888



**(2) Consolidated statements of income and consolidated statements of comprehensive income****Consolidated statements of income**

	(Thousands of yen)	
	FY2017	FY2018
Net sales	19,346,399	20,878,651
Cost of sales	11,680,029	12,417,302
Gross profit	7,666,369	8,461,348
Selling, general and administrative expenses	5,553,726	6,102,616
Operating income	2,112,643	2,358,732
Non-operating income		
Interest and dividends income	10,756	10,597
Subsidy income	22,942	89,268
Other	48,207	29,565
Total non-operating income	81,905	129,431
Non-operating expenses		
Sales discounts	1,209	647
Foreign exchange losses	129,316	54,302
Other	5,830	523
Total non-operating expenses	136,356	55,473
Ordinary income	2,058,192	2,432,690
Extraordinary income		
Gain on sales of non-current assets	1,755	7,268
Gain on sales of investment securities	574	-
Total extraordinary income	2,329	7,268
Extraordinary loss		
Loss on sales and retirement of non-current assets	50,881	1,682
Other	-	92
Total extraordinary losses	50,881	1,775
Income before income taxes	2,009,640	2,438,183
Income taxes – current	503,362	896,719
Income taxes – deferred	94,643	(141,382)
Total income taxes	598,005	755,337
Net income	1,411,635	1,682,846
Net income attributable to non-controlling interests	31,361	56,077
Net income attributable to shareholders of the parent company	1,380,273	1,626,768

**Consolidated statements of comprehensive income**

	(Thousands of yen)	
	FY2017	FY2018
Net income	1,411,635	1,682,846
Other comprehensive income		
Valuation difference on available-for-sale securities	24,625	38,558
Foreign currency translation adjustments	(59,967)	(31,028)
Remeasurements of defined benefit plans, net of tax	17,454	(10,716)
Total other comprehensive income	(17,887)	(3,187)
Comprehensive income	1,393,747	1,679,659
(Breakdown)		
Comprehensive income attributable to shareholders of the parent company	1,359,001	1,615,641
Comprehensive income attributable to non-controlling interests	34,745	64,017

**(3) Consolidated statements of changes in net assets**

FY2017

(Thousands of Yen)

	Shareholders' equity				
	Capital stock	Capital Surplus	Retained earnings	Treasury stock	Total Shareholders' equity
Balance at the beginning of current period	1,985,666	2,023,903	20,502,208	(352,731)	24,159,047
Cumulative effects of changes in accounting policies			20,367		20,367
Restated balance	1,985,666	2,023,903	20,522,575	(352,731)	24,179,414
Changes of items during the period					
Dividends from surplus			(629,558)		(629,558)
Net income attributable to shareholders of the parent company			1,380,273		1,380,273
Purchase of treasury stock				(1,262)	(1,262)
Net changes of items other than shareholders' equity					
Total changes of items during the period	-	-	750,715	(1,262)	749,452
Balance at the end of current period	1,985,666	2,023,903	21,273,290	(353,994)	24,928,866

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at the beginning of current period	33,920	266,643	50,245	350,808	205,812	24,715,668
Cumulative effects of changes in accounting policies						20,367
Restated balance	33,920	266,643	50,245	350,808	205,812	24,736,035
Changes of items during the period						
Dividends from surplus						(629,558)
Net income attributable to shareholders of the parent company						1,380,273
Purchase of treasury stock						(1,262)
Net changes of items other than shareholders' equity	24,625	(63,351)	17,454	(21,271)	(12,497)	(33,769)
Total changes of items during the period	24,625	(63,351)	17,454	(21,271)	(12,497)	715,682
Balance at the end of current period	58,545	203,291	67,699	329,536	193,315	25,451,718

FY2018

(Thousands of Yen)

	Shareholders' equity				
	Capital stock	Capital Surplus	Retained earnings	Treasury stock	Total Shareholders' equity
Balance at the beginning of current period	1,985,666	2,023,903	21,273,290	(353,994)	24,928,866
Cumulative effects of changes in accounting policies			-		-
Restated balance	1,985,666	2,023,903	21,273,290	(353,994)	24,928,866
Changes of items during the period					
Dividends from surplus			(629,542)		(629,542)
Net income attributable to shareholders of the parent company			1,626,768		1,626,768
Purchase of treasury stock				(853)	(853)
Net changes of items other than shareholders' equity					
Total changes of items during the period	-	-	997,226	(853)	996,372
Balance at the end of current period	1,985,666	2,023,903	22,270,517	(354,848)	25,925,238

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at the beginning of current period	58,545	203,291	67,699	329,536	193,315	25,451,718
Cumulative effects of changes in accounting policies						-
Restated balance	58,545	203,291	67,699	329,536	193,315	25,451,718
Changes of items during the period						
Dividends from surplus						(629,542)
Net income attributable to shareholders of the parent company						1,626,768
Purchase of treasury stock						(853)
Net changes of items other than shareholders' equity	38,558	(38,968)	(10,716)	(11,126)	35,070	23,943
Total changes of items during the period	38,558	(38,968)	(10,716)	(11,126)	35,070	1,020,316
Balance at the end of current period	97,103	164,323	56,982	318,409	228,385	26,472,034

**(4) Consolidated statements of cash flows**

	(Thousands of yen)	
	FY2017	FY2018
Net cash provided by (used in) operating activities		
Income before income taxes	2,009,640	2,438,183
Depreciation and amortization	479,629	935,805
Increase (decrease) in allowance for doubtful accounts	(8,869)	19,078
Increase (decrease) in provision for bonuses	16,861	3,985
Increase (decrease) in provision for directors' bonuses	(7,250)	7,130
Increase (decrease) in net defined benefit asset and liability	7,699	1,114
Interest and dividends income	(10,756)	(10,597)
Loss (gain) on sales of securities and investment securities	(574)	-
Decrease (increase) in notes and accounts receivable - trade	(482,815)	(536,847)
Decrease (increase) in inventories	(213,634)	(1,661,229)
Increase (decrease) in notes and accounts payable - trade	890,174	(111,148)
Increase (decrease) in other current liabilities	297,346	402,543
Other, net	(453,395)	129,081
Subtotal	2,524,056	1,617,100
Interest and dividends income received	10,838	8,858
Proceeds from insurance income	50,101	-
Income taxes paid	(958,372)	(402,508)
Net cash provided by (used in) operating activities	1,626,624	1,223,450
Net cash provided by (used in) investing activities		
Payments into time deposits	(3,095)	(1,846,300)
Purchase of property, plant and equipment	(356,006)	(572,252)
Proceeds from sales of property, plant and equipment	4,647	53,997
Purchase of intangible assets	(117,294)	(147,118)
Purchase of investment securities	(121)	(124)
Proceeds from sales of investment securities	782	-
Net cash provided by (used in) investing activities	(471,087)	(2,511,797)
Net cash provided by (used in) financing activities		
Purchase of treasury stock	(1,262)	(853)
Proceeds from share issuance to non-controlling shareholders	3,264	-
Cash dividends paid	(629,919)	(629,409)
Payment of dividends to Non-controlling shareholders	(50,507)	(28,946)
Net cash provided by (used in) financing activities	(678,425)	(659,210)
Effect of exchange rate changes on cash and cash equivalents	(84,164)	20,213
Net increase (decrease) in cash and cash equivalents	392,946	(1,927,344)
Cash and cash equivalents at beginning of period	5,297,701	5,690,647
Cash and cash equivalents at end of period	5,690,647	3,763,302

**(5) Notes to consolidated financial statements**

*Notes related to regarding premise of going concerns*

Non applicable

*Segment information etc.*

Segment information

1. Overview of reportable segment

Segments used for financial reporting are the Company's constituent units for which separate financial information is available and for which the Board of Directors performs periodic studies for the purposes of determining the allocation of resources and evaluating performance.

Yushin carries out the development, production, sales and after-sales maintenance of take-out robots for injection-molded products and peripheral equipment, including labor-saving systems. In the domestic market, these operations are handled by the Company; overseas markets - North America, Asia (South Korea, Taiwan, China, Indonesia, Vietnam, Malaysia, Thailand and India) and Europe (UK) - are serviced by local subsidiaries, including Yushin America Inc. (US), Yushin Korea Co., Ltd. (South Korea) and Yushin Automation Ltd. (Europe). The local subsidiaries are independently managed units, with separately drafted strategies and activities.

Accordingly, Yushin's operations, based on its production, sales and after-sales maintenance setups, are geographically grouped into four reportable segments: Japan, North America, Asia and Europe.

2. Method of calculating sales and profit (loss), identifiable assets, and other items by business segment reported

Accounting policies for the reportable business segments are the same as "Basis of Presenting Consideration Financial Statements".

Income by business segment reported is calculated based on operating income.

Inter-segment income and transfer are based on realized market price basis.

## 3. Information related to sales and profit (loss), identifiable assets, and other items for each reportable segment

FY2017 (from April 1, 2016 to March 31, 2017)

(Thousands of yen)

	Reportable segment				Total	Adjustment *1	Amounts shown on consolidated statements of income *2
	Japan	North America	Asia	Europe			
Net sales							
Sales to customers	11,163,835	3,274,951	4,512,118	395,494	19,346,399	-	19,346,399
Inter-segment sales or transfers	4,381,261	10,841	264,479	1,418	4,658,001	(4,658,001)	-
Total	15,545,096	3,285,793	4,776,598	396,913	24,004,401	(4,658,001)	19,346,399
Segment profit	1,279,141	348,477	469,737	6,850	2,104,206	8,436	2,112,643
Segment assets	21,654,181	2,122,853	3,758,967	943,309	28,479,312	2,282,423	30,761,736
Other items							
Depreciation and amortization	404,333	37,117	19,852	12,848	474,151	5,477	479,629
Increment of tangible & intangible assets	459,360	25,255	16,565	45,432	546,613	-	546,613

\*Notes 1: Adjustment is as follows.

- (1) The 8,436 thousand yen adjustment to segment profit includes eliminations for inter-segment transactions of 26,220 thousand yen and inventory adjustments of (17,784) thousand yen.
- (2) The 2,282,423 thousand yen adjustment to segment assets includes eliminations for inter-segment transactions of (2,504,133) thousand yen and operating funds of surplus assets by the Company (cash and deposits) and long-term investments funds (investments securities) of 4,786,556 thousand yen.

\*Notes 2: Segment profit is adjusted to be consistent with operating income shown on the consolidated statements of income.

FY2018 (from April 1, 2017 to March 31, 2018)

(Thousands of yen)

	Reportable segment				Total	Adjustment *1	Amounts shown on consolidated statements of income *2
	Japan	North America	Asia	Europe			
Net sales							
Sales to customers	11,736,388	3,159,188	5,286,816	696,257	20,878,651	-	20,878,651
Inter-segment sales or transfers	4,987,881	41,702	306,372	2,316	5,338,272	(5,338,272)	-
Total	16,724,269	3,200,891	5,593,188	698,574	26,216,924	(5,338,272)	20,878,651
Segment profit	1,409,044	260,595	607,949	130,938	2,408,528	(49,796)	2,358,732
Segment assets	23,310,440	2,172,493	4,327,952	1,552,877	31,363,763	1,209,125	32,572,888
Other items							
Depreciation and amortization	845,006	38,021	24,215	17,541	924,784	11,021	935,805
Increment of tangible & intangible assets	612,179	19,734	15,595	4,634	652,143	-	652,143

\*Notes 1: Adjustment is as follows.

- (1) The (49,796) thousand yen adjustment to segment profit includes eliminations for inter-segment transactions of 36,773 thousand yen and inventory adjustments of (86,570) thousand yen.
- (2) The 1,209,125 thousand yen adjustment to segment assets includes eliminations for inter-segment transactions of (3,119,305) thousand yen and operating funds of surplus assets by the Company (cash and deposits) and long-term investments funds (investments securities) of 4,328,430 thousand yen.

\*Notes 2: Segment profit is adjusted to be consistent with operating income shown on the consolidated statements of income.

*Per share indexes*

(Yen)

	FY2017	FY2018
Book-value per share (BPS)	722.19	750.37
Earnings per share (EPS)	39.46	46.51

\*Notes 1: Net income per share fully diluted is not shown since there is none.

\*Notes 2: The Company carried out a stock split on April 1, 2018, at a ratio of two shares per one common share. Accordingly, Book-value per share (BPS) and Earnings per share (EPS) have been calculated presuming that this stock split was carried out at the start of the previous consolidated fiscal year.

\*Notes 3: The bases for calculating Earnings per share (EPS) are followings.

(Thousands of yen)

	FY2017	FY2018
Net income attributable to shareholders of the parent company	1,380,273	1,626,768
Amount not attributable to general shareholders	-	-
Net income attributable to shareholders of the parent company for common shares	1,380,273	1,626,768
Average number of shares	34,975,224 shares	34,974,410 shares

\*Notes 4: The bases for calculating Book-value per share (BPS) are followings.

(Thousands of yen)

	As of March 31, 2017	As of March 31, 2018
Total net assets	25,451,718	26,472,034
Amounts deducted from total net assets	193,315	228,385
(Portion of non-controlling interest)	(193,315)	(228,385)
Net assets at fiscal year-end applicable to common shares	25,258,402	26,243,648
Number of common shares at fiscal year-end used in calculating book-value per share	34,974,636 shares	34,974,102 shares



*Significant subsequent events**Stock Split and Partial Amendment to Articles of Incorporation*

The Company conducted a stock split and a partial amendment of the Articles of Incorporation on April 1, 2018 based on a resolution of its Board of Directors held on March 7, 2018.

1. Purpose of stock split and a partial amendment of the Articles of Incorporation

The purpose stock split and a partial amendment of the Articles of Incorporation is to enhance the liquidity of its stock and expand the Company's investor base by reducing the price per unit of shares to provide investors with more affordable purchase opportunities.

2. Method of Stock Split

A 2-for-1 stock split was conducted with a record date of March 31, 2018 for each common share held by shareholders included in the shareholder register as of the end of this day.

3. Increase in Number of Shares due to Stock Split

Total number of shares outstanding before stock split	17,819,033 shares
Increase in number of shares due to stock split	17,819,033 shares
Total number of shares outstanding after stock split	35,638,066 shares
Total number of authorized shares after stock split	80,000,000 shares

4. Effective date of Stock Split

April 1, 2018

Per share indexes have been calculated presuming that this stock split was carried out at the start of the previous consolidated fiscal year.

*Order, backlog and sales*

## (1) Orders

## 1) Order received

(Thousands of yen)

Products	FY2017	FY2018	Changes (%)
Take-out robots	13,910,368	15,996,507	15.0
Custom-ordered equipment	3,207,275	3,486,984	8.7
Parts and maintenance service	3,114,945	3,264,489	4.8
Total	20,232,588	22,747,981	12.4

## 2) Backlog of orders

(Thousands of yen)

Products	As of March 31, 2017	As of March 31, 2018	Changes (%)
Take-out robots	2,420,933	2,967,710	22.6
Custom-ordered equipment	1,039,912	2,321,910	123.3
Parts and maintenance service	206,751	247,306	19.6
Total	3,667,596	5,536,927	51.0

## (2) Net sales

(Thousands of yen)

Products	FY2017	FY2018	Changes (%)
Take-out robots	13,410,587	15,449,729	15.2
Custom-ordered equipment	2,832,537	2,204,986	(22.2)
Parts and maintenance service	3,103,275	3,223,934	3.9
Total	19,346,399	20,878,651	7.9

*Overseas sales*

FY2017 (from April 1, 2016 to March 31, 2017)

(Thousands of yen)

	North America	Asia	Europe	Other areas	Total
I Overseas sales	3,573,991	6,678,014	693,469	445,819	11,391,295
II Consolidated net sales					19,346,399
III Ratio of overseas sales to consolidated net sales (%)	18.5	34.5	3.6	2.3	58.9

FY2018 (from April 1, 2017 to March 31, 2018)

(Thousands of yen)

	North America	Asia	Europe	Other areas	Total
I Overseas sales	3,172,646	8,062,572	687,412	620,686	12,543,317
II Consolidated net sales					20,878,651
III Ratio of overseas sales to consolidated net sales (%)	15.2	38.6	3.3	3.0	60.1

#### 4. Non-consolidated Financial Statements

##### (1) Non-consolidated balance sheets

	(Thousands of yen)	
	As of March 31, 2017	As of March 31, 2018
<ASSETS>		
Current assets		
Cash and deposits	4,113,442	3,477,436
Notes receivable - trade	1,018,392	1,593,184
Accounts receivable - trade	5,062,322	5,282,264
Merchandise and finished goods	375,874	323,011
Work in process	796,987	823,990
Raw materials and supplies	1,415,625	2,549,380
Prepaid expenses	81,658	78,445
Consumption taxes receivable	515,608	197,063
Deferred tax assets	166,988	202,291
Other	257,110	636,476
Allowance for doubtful accounts	(800)	(800)
Total current assets	13,803,212	15,162,746
Non-current assets		
Property, plant and equipment		
Buildings	5,286,602	4,765,705
Structures	254,764	193,961
Machinery and equipment	108,742	87,264
Tools, furniture and fixtures	156,661	92,681
Land	5,490,953	5,843,911
Lease assets	8,811	4,817
Construction in progress	5,749	4,855
Total property, plant and equipment	11,312,285	10,993,196
Intangible assets		
Telephone subscription right	11,430	11,430
Software	382,732	404,766
Total intangible assets	394,162	416,196
Investments and other assets		
Investment securities	220,783	276,387
Stocks of subsidiaries and affiliates	808,896	808,896
Investments in capital of subsidiaries and affiliates	297,873	297,873
Deferred tax assets	166,405	294,049
Other	327,794	336,219
Allowance for doubtful accounts	(251)	(180)
Total investments and other assets	1,821,502	2,013,244
Total non-current assets	13,527,950	13,422,638
Total assets	27,331,162	28,585,384

(Thousands of yen)

	As of March 31, 2017	As of March 31, 2018
<b>&lt;LIABILITIES&gt;</b>		
Current liabilities		
Notes payable - trade	83,816	58,172
Electronically recorded obligations - operating	1,306,059	1,140,929
Accounts payable - trade	1,458,758	1,447,710
Accounts payable - other	589,841	480,468
Accrued expenses	108,170	125,477
Income taxes payable	25,798	517,010
Advances received	127,941	153,855
Provision for bonuses	250,000	254,000
Provision for directors' bonuses	22,710	29,840
Provision for product warranties	77,000	80,000
Other	23,692	24,422
Total current liabilities	4,073,787	4,311,887
Non-current liabilities		
Provision for directors' retirement benefit	66,780	66,780
Other	5,761	2,518
Total non-current liabilities	72,541	69,298
Total liabilities	4,146,329	4,381,185
<b>&lt;NET ASSETS&gt;</b>		
Shareholders' equity		
Capital stock	1,985,666	1,985,666
Capital surplus		
Legal capital surplus	2,023,903	2,023,903
Total capital surplus	2,023,903	2,023,903
Retained earnings		
Legal retained earnings	286,314	286,314
Other retained earnings		
Reserve for dividend equalization	1,000,000	1,000,000
General reserve	8,700,000	8,700,000
Retained earnings brought forward	9,484,396	10,466,058
Total retained earnings	19,470,711	20,452,373
Treasury stock	(353,994)	(354,848)
Total Shareholders' equity	23,126,287	24,107,095
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	58,545	97,103
Total valuation and translation adjustments	58,545	97,103
Total net assets	23,184,832	24,204,198
Total liabilities and net assets	27,331,162	28,585,384

**(2) Non-consolidated statements of income**

	(Thousands of yen)	
	FY2017	FY2018
Net sales	15,545,096	16,724,269
Cost of sales	10,119,689	10,743,626
Gross profit	5,425,406	5,980,643
Selling, general and administrative expenses	4,146,265	4,571,599
Operating income	1,279,141	1,409,044
Non-operating income		
Interest income	2,764	2,672
Dividends income	406,823	569,929
Purchase discounts	12,556	14,657
Subsidy income	22,942	89,268
Other	30,392	19,501
Total non-operating income	475,478	696,028
Non-operating expenses		
Sales discounts	1,209	647
Foreign exchange losses	25,721	13,228
Other	5,828	123
Total non-operating expenses	32,759	13,999
Ordinary income	1,721,859	2,091,073
Extraordinary income		
Gain on sales of non-current assets	-	4,388
Gain on sales of investment securities	574	-
Total extraordinary income	574	4,388
Extraordinary loss		
Loss on sales and retirement of non-current assets	50,756	1,434
Other	-	92
Total extraordinary losses	50,756	1,527
Income before income taxes	1,671,677	2,093,934
Income taxes - current	292,168	662,597
Income taxes - deferred	110,405	(179,867)
Total income taxes	402,573	482,730
Net income	1,269,103	1,611,204

**(3) Non-consolidated statements of changes in net assets**

FY2017

(Thousands of Yen)

	Shareholders' equity							
	Capital stock	Capital surplus		Legal retained earnings	Retained earnings			Total retained earnings
		Legal capital surplus	Total Capital surplus		Other retained earnings			
					Reserve for dividend equalization	General reserve	Retained earnings brought forward	
Balance at the beginning of current period	1,985,666	2,023,903	2,023,903	286,314	1,000,000	8,700,000	8,824,484	18,810,799
Cumulative effects of changes in accounting policies							20,367	20,367
Restated balance	1,985,666	2,023,903	2,023,903	286,314	1,000,000	8,700,000	8,844,851	18,831,166
Changes of items during the period								
Dividends from surplus							(629,558)	(629,558)
Net income							1,269,103	1,269,103
Purchase of treasury stock								
Net changes of items other than shareholders' equity								
Total changes of items during the period	-	-	-	-	-	-	639,544	639,544
Balance at the end of current period	1,985,666	2,023,903	2,023,903	286,314	1,000,000	8,700,000	9,484,396	19,470,711

	Shareholders' equity		Valuation and translation adjustments		Total net assets
	Treasury stock	Total Shareholders' equity	Valuation difference on available-for-sale securities	Total Valuation and translation adjustments	
Balance at the beginning of current period	(352,731)	22,467,637	33,920	33,920	22,501,557
Cumulative effects of changes in accounting policies		20,367			20,367
Restated balance	(352,731)	22,488,004	33,920	33,920	22,521,924
Changes of items during the period					
Dividends from surplus		(629,558)			(629,558)
Net income		1,269,103			1,269,103
Purchase of treasury stock	(1,262)	(1,262)			(1,262)
Net changes of items other than shareholders' equity			24,625	24,625	24,625
Total changes of items during the period	(1,262)	638,282	24,625	24,625	662,907
Balance at the end of current period	(353,994)	23,126,287	58,545	58,545	23,184,832

FY2018

(Thousands of Yen)

	Shareholders' equity							
	Capital stock	Capital surplus		Legal retained earnings	Retained earnings			Total retained earnings
		Legal capital surplus	Total capital surplus		Other retained earnings			
					Reserve for dividend equalization	General reserve	Retained earnings brought forward	
Balance at the beginning of current period	1,985,666	2,023,903	2,023,903	286,314	1,000,000	8,700,000	9,484,396	19,470,711
Cumulative effects of changes in accounting policies							-	-
Restated balance	1,985,666	2,023,903	2,023,903	286,314	1,000,000	8,700,000	9,484,396	19,470,711
Changes of items during the period								
Dividends from surplus							(629,542)	(629,542)
Net income							1,611,204	1,611,204
Purchase of treasury stock								
Net changes of items other than shareholders' equity								
Total changes of items during the period	-	-	-	-	-	-	981,662	981,662
Balance at the end of current period	1,985,666	2,023,903	2,023,903	286,314	1,000,000	8,700,000	10,466,058	20,452,373

	Shareholders' equity		Valuation and translation adjustments		Total net assets
	Treasury stock	Total Shareholders' equity	Valuation difference on available-for-sale securities	Total Valuation and translation adjustments	
Balance at the beginning of current period	(353,994)	23,126,287	58,545	58,545	23,184,832
Cumulative effects of changes in accounting policies		-			-
Restated balance	(353,994)	23,126,287	58,545	58,545	23,184,832
Changes of items during the period					
Dividends from surplus		(629,542)			(629,542)
Net income		1,611,204			1,611,204
Purchase of treasury stock	(853)	(853)			(853)
Net changes of items other than shareholders' equity			38,558	38,558	38,558
Total changes of items during the period	(853)	980,808	38,558	38,558	1,019,366
Balance at the end of current period	(354,848)	24,107,095	97,103	97,103	24,204,198

**5. Other**

Appointment and Retirement of Directors and Auditors

1. Representative

Non applicable

2. Other Members (Effective on June 22, 2018)

(1) Candidate for new Director

Reiko Nakayama, Outside Director (currently Auditor of UcarPAC Co. LTD., Director (Audit and supervisory committee member) of LUCKLAND CO., LTD.)

End of Materials